

**ATTACHMENT A**  
**Invitation to Bid (ITB) 6904 OF**  
**VALUE-ADDED FURNITURE KITS AND COMPONENTS FOR CORRECTIONAL INDUSTRIES**

COMPANY BIDDING: Bay Product Development

LINE #	DESCRIPTION	ANNUAL ESTIMATED USAGE	UOM	QTY 1-24 UNIT PRICE	QTY 25-49 UNIT PRICE (VOLUME PRICING PER UNIT FOR LARGER QUANTITY ORDER)	QTY 50+ UNIT PRICE (VOLUME PRICING PER UNIT FOR LARGER QUANTITY ORDER)	MANUFACTURER	MODEL/ PRODUCT LINE NAME	PERIOD OF WARRANTY COVERAGE	IF BIDDING ALTERNATIVE OR EQUIVALENT ITEM, PLEASE STATE DIFFERENCES AND ATTACH PRODUCT SPECIFICATIONS TO BID PACKAGE.
<b>EVALUATED CORE ITEMS Lines 1-24</b>										
<b>OFFICE CHAIRS, STOOLS, STACKING, &amp; TASK SEATING</b>										
1	OEI ITHACA, ADJUSTABLE TASK ARMS AND SEAT SLIDER KIT PRICE	50 UNITS	EA	\$531.80	\$463.60	\$439.20	BPD-Via Seating	4U - 772-B-67C-SS-38A6-18BB-16HP-01U	5yr Warranty	
2	OEI ITHACA, ADJUSTABLE PIVOT ARMS AND SEAT SLIDER KIT PRICE	50 UNITS	EA	\$577.12	\$502.74	\$476.28	BPD-Via Seating	4U - 772-B-67C-SS-51A20R-18BB-16HP-01U	5yr Warranty	
3	OEI BREATHE CHAIR WITH ADJUSTABLE ARMS KIT PRICE COMES WITH MESH BACK UUPHOLSTERY & SEAT CUSHION FABRIC	800 UNITS	EA	\$578.00	\$556.50	\$543.25	BPD-Via Seating	Onda - 205-OB-67C-SS-ONA1-18BB-16HP-NOLUM-010	5yr Warranty	
				\$348.70	\$348.70	\$348.70	BPD-Gary Platt	Eclipse MBM - ECO-KD-MBM-21-FB-SS-BN	5yr Warranty	
				\$343.75	\$314.85	\$300.12 for qty (100+)	BPD-iVars	Onda - 205-OB-67C-SS-ONA1-18BB-16HP-NOLUM-010	5yr Warranty	Mesh seat
				\$239.64	\$233.52	\$227.96	BPD-Via Seating	Rise - 224-CB-45C-22ACB-18BB-16HP-RLM-01AS-01RS	5yr Warranty	
4	OEI BREATHE CHAIR WITH ADJUSTABLE ARMS AND HEADREST KIT PRICE COMES WITH MESH BACK UUPHOLSTERY & SEAT CUSHION FABRIC	200 UNITS	EA	\$334.71	\$305.95	\$287.02 for qty (100)	BPD-iVars	Absolute - ABS-UIBLK-SIBLK-120-KD	5yr Warranty	No headrest
				\$378.58	\$378.58	\$378.58	BPD-Gary Platt	Eclipse HBM - ECO-KD-HBM-21-FB-SS-BN	5yr Warranty	
5	OEI PILOT XL CHAIR, 24/7, DUTY BELT, B&T, BREAKAWAY ARM KIT PRICE MUST BE WEIGHT-RATED FOR MINIMUM 350 LBS	30 UNITS	EA	\$423.41	\$438.41	\$438.41	BPD-Gary Platt	Total Eclipse - MX0-KD-HBU-23-FB-BN	5yr Warranty	
6	OEI PILOT XL CHAIR, 24/7, DUTY BELT, B&T, FULLY ADJUST KIT PRICE MUST BE WEIGHT-RATED FOR MINIMUM 350 LBS	20 UNITS	EA	\$635.20	\$480.15	\$451.05	BPD-Via Seating	Brisbane - 1503-67C-39A6-18BB-16HP	5yr Warranty	

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7	OEI PILOT STOOL KIT PRICE	25 UNITS	EA	\$842.44	\$635.58	\$597.06	BPD-Via Seating	Brisbane - 1503S-35C-11DRC-51A20S-19AB-18BB-16HP-12LUM	5yr Warranty	
8	OEI NAVIGATOR CHAIR WITHOUT ARMS, NESTING KIT PRICE	250 UNITS	EA	\$291.12	\$242.28	\$208.63	BPD-Via Seating	Reset - 350-B-0A-16HP-01RE	5yr Warranty	Has mesh back
				\$222.64	\$222.64	\$222.64	BPD-AIS	Stow - 6820C	5yr Warranty	Has mesh back
9	OEI NAVIGATOR CHAIR WITHOUT ARMS, CHROME LEGS, NESTING KIT PRICE	75 UNITS	EA	\$310.04	\$257.76	\$221.96	BPD-Via Seating	Reset - 350-DG-0A-16HP-01RE	5yr Warranty	No chrome base
10	OEI NAVIGATOR CHAIR WITH ARMS, CHROME LEGS, CASTERS, AIR NESTING KIT PRICE	50 UNITS	EA	\$222.64	\$222.64	\$222.64	BPD-AIS	Stow - 6820C	5yr Warranty	No chrome base
11	OEI NAVIGATOR CHAIR, AIR NESTING, WITHOUT ARMS, CASTER KIT PRICE	10 UNITS	EA	\$291.12	\$242.28	\$208.63	BPD-Via Seating	Reset - 350-DG-0A-16HP-01RE	5yr Warranty	
				\$222.64	\$222.64	\$222.64	BPD-AIS	Stow - 6820C	5yr Warranty	
12	OEI NAVIGATOR CHAIR, AIR NESTING, WITHOUT ARMS, GLIDE KIT PRICE	10 UNITS	EA	\$222.64	\$222.64	\$222.64	BPD-AIS	Stow - 6820C	5yr Warranty	
				\$308.28	\$256.32	\$220.72	BPD-Via Seating	Reset - 350-B-0A-16GL-01RE	5yr Warranty	
13	OEI NAVIGATOR CHAIR, AIR NESTING, WITH ARMS, CASTER KIT PRICE	10 UNITS.	EA	\$235.40	\$235.40	\$235.40	BPD-AIS	Stow - 6800C	5yr Warranty	
				\$303.44	\$252.36	\$217.31	BPD-Via Seating	Reset - 350-B-RA1B-16HP-01RE	5yr Warranty	
				\$129.13	\$111.20	\$106.55	BPD-Ivars	Shift - KIT-H128	5yr Warranty	
14	OEI NAVIGATOR CHAIR, AIR NESTING, WITH ARMS, GLIDE KIT PRICE	10 UNITS	EA	\$235.40	\$235.40	\$235.40	BPD-AIS	Stow - 6800C	5yr Warranty	
				\$320.60	\$266.40	\$229.40	BPD-Via Seating	Reset - 350-B-RA1B-16GL-01RE	5yr Warranty	
				\$133.76	\$133.76	\$133.76	BPD-AIS	Pierce - 3500XX	5yr Warranty	
				\$139.92	\$139.92	\$139.92	BPD-AIS	Pierce - 3530XX	5yr Warranty	
				\$211.20	\$211.20	\$211.20	BPD-AIS	Pierce 3570XX	5yr Warranty	Stool, Glides, Poly Shell and Seat - KD?

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15	OEI SITKA SEATING COLLECTION WITH ALL ASSORTED SIZES AND STYLES OR EQUIVALENT	250 UNITS	EA	\$162.45	\$162.45	\$162.45	BPD-KFI	IMME - 2700	5yr Warranty	Plastic Shell - Armless
				\$188.10	\$188.10	\$188.10	BPD-KFI	IMME - 2701	5yr Warranty	Plastic Shell - Arms
				\$220.95	\$220.95	\$220.95	BPD-KFI	IMME - BR2700	5yr Warranty	Barstool - Armless
				\$220.95	\$220.95	\$220.95	BPD-KFI	IMME - CT2700	5yr Warranty	Counter Stool - Armless
				\$176.85	\$176.85	\$176.85	BPD-KFI	IMME - SL2700	5yr Warranty	Plastic Shell - Armless - Sled Base
				\$185.40	\$185.40	\$185.40	BPD-KFI	IMME - CS2700	5yr Warranty	Plastic Shell - Armless - Casters
				\$211.50	\$211.50	\$211.50	BPD-KFI	IMME - CS2701	5yr Warranty	Plastic Shell - Arms - Casters
				\$288.90	\$288.90	\$272.85	BPD-KFI	IMME - FP2700	5yr Warranty	Plastic Shell - Armless - Four Post
				\$230.40	\$230.40	\$217.60	BPD-KFI	IMME - TK2700	5yr Warranty	Plastic Shell - Armless - Task Chair
				\$298.35	\$289.35	\$273.28	BPD-KFI	IMME - DS2700	5yr Warranty	Plastic Shell - Armless - Task Stool
16	ITHACA ULTRA SEATING COLLECTION WITH ALL ASSORTED SIZES AND STYLES OR EQUIVALENT	75 UNITS	EA	\$478.56	\$417.62	\$395.64	BPD-Via Seating	4U - 782-B-67C-SS-38A6-18BB-16HP-01U	5yr Warranty	
17	OEI SHIBBY MODULAR SEATING COLLECTION WITH ALL ASSORTED SIZES AND STYLES OR EQUIVALENT	20 UNITS	EA							No Bid
18	OEI PIPER GUEST SEATING COLLECTION WITH ALL ASSORTED SIZES AND STYLES OR EQUIVALENT	100 UNITS	EA	\$147.68	\$135.33	\$128.39	BPD-Via Seating	Splash - 801-B-**	5yr Warranty	
				\$181.56	\$165.36	\$156.68	BPD-Via Seating	801-B-**-0A-8US	5yr Warranty	
				\$207.52	\$188.37	\$178.71	BPD-Via Seating	801-B-**-0A-8USB	5yr Warranty	
				\$195.64	\$177.84	\$168.72	BPD-Via Seating	801-C-**-0A-8US	5yr Warranty	
				\$220.72	\$200.07	\$189.81	BPD-Via Seating	801-C-**-0A-8USB	5yr Warranty	
				\$245.80	\$222.30	\$210.90	BPD-Via Seating	801-C-**-SA2-5**-8USB	5yr Warranty	

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				\$208.84	\$189.54	\$179.82	BPD-Via Seating	802-C-**-0A-*S-8US	5yr Warranty	
				\$233.48	\$211.38	\$200.54	BPD-Via Seating	802-C-**-SA2C-S**-*S-8US	5yr Warranty	
19	OEI 600 SERIES FOLDING CHAIRS COLLECTION WITH ALL ASSORTED SIZES AND STYLES OR EQUIVALENT	50 UNITS	EA	\$89.76	\$89.76	\$89.76	BPD-NPS	901 - Steel - Pack of 4	5yr Warranty	
				\$115.20	\$115.20	\$115.20	BPD-NPS	950 - Vinyl Padded - Pack of 4	5yr Warranty	
				\$119.04	\$119.04	\$119.04	BPD-NPS	970 - Fabric Padded - Pack of 4	5yr Warranty	
20	ICF DELTA CHAIR KIT	125 UNITS	EA	\$274.06	\$262.55	\$253.96	BPD-iVars	Griffin - 3967M	5yr Warranty	
21	ICF COMFORT RX CHAIR KIT	45 UNITS	EA	\$766.32	\$578.49	\$543.43	BPD-Via Seating	Brisbane HD - 1503-67C-SS-51A20S-19AB-18BB-16HP-12LUM	5yr Warranty	
22	NIGHTINGALE KHROMA CHAIR KIT, KITS PRE-UPHOLSTERED BLACK VINYL	25 UNITS	EA	\$274.06	\$262.55	\$253.96	BPD-iVars	Griffin - 3967M	5yr Warranty	
23	TRANSPORT DOLLY, NONGANGING, ARMLESS,	5 UNITS	EA	\$233.76	\$233.76	\$233.76	BPD-NPS	DY-85 - Stacks 40 Chairs	5yr Warranty	
				\$435.60	\$435.60	\$435.60	BPD-Via Seating	800-AR	5yr Warranty	
24	TRANSPORT DOLLY, ARM CHAIR	5 UNITS	EA	\$435.60	\$435.60	\$435.60	BPD-Via Seating	800-AR	5yr Warranty	
				\$233.76	\$233.76	\$233.76	BPD-NPS	DY-85 - Stacks 40 Chairs	5yr Warranty	

**NON-EVALUATED CATALOG PRODUCT LINES**  
**Non-Evaluated**  
Items identified as Catalog/Non-Core Items are to be represented by a Catalog or Current Manufacturer's Price List(s) containing items not called out as Core items on this Document.  
A link to the Catalog or Current Manufacturer's Price list(s) should accompany each submitted bid.

LATERAL FILES, PEDESTALS, VERTICAL FILES, & BOOKCASES	Estimated Usage	UOM	State % of Discount	State Catalog or Provide Catalog Website Link:
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25	OEI SERIES XX1 OR EQUIVALENT FILING CABINET, <b>VERTICAL, LETTER</b> -KITS, WITH ALL ASSORTED SIZES, DRAWER OPTIONS, STYLES Kits, <b>without</b> counterbalance weights Shell is painted, ready to assemble Locks come with Inset handles Pulls 22 Gauge Cold Rolled Steel or equivalent (CRS) Various Drawer Configurations	40 UNITS	EA			___60___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - Groupe Lacasse</a>
26	OEI SERIES XX1 OR EQUIVALENT FILING CABINET, <b>VERTICAL, LEGAL</b> -KITS, WITH ALL ASSORTED SIZES, DRAWER OPTIONS, STYLES Kits, <b>without</b> counterbalance weights Shell is painted, ready to assemble Locks come with Inset handles Pulls 22 Gauge Cold Rolled Steel or equivalent (CRS) Various Drawer Configurations	20 UNITS	EA			___60___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - Groupe Lacasse</a>
27	OEI SERIES XX1 OR EQUIVALENT FILING CABINET, <b>PEDESTAL, MOBILE</b> -KITS, WITH ALL ASSORTED SIZES DRAWER OPTIONS, STYLES, AND ACCESSORIES Kits, <b>without</b> counterbalance weights Shell is painted, ready to assemble Locks come with Inset handles Pulls 22 Gauge Cold Rolled Steel or equivalent (CRS) Various Drawer Configurations	50 UNITS	EA			___71___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - Titan</a>
28	OEI SERIES XX1 OR EQUIVALENT FILING CABINET, <b>PEDESTAL, FREESTAND</b> -KITS, WITH ALL ASSORTED SIZES DRAWER OPTIONS, STYLES, AND ACCESSORIES Kits, <b>without</b> counterbalance weights Shell is painted, ready to assemble Locks come with Inset handles Pulls 22 Gauge Cold Rolled Steel or equivalent (CRS) Various Drawer Configurations	30 UNITS	EA			___71___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - Titan</a>
29	OEI SERIES XX1 OR EQUIVALENT FILING CABINET, <b>PEDESTAL, HANGING</b> -KITS, WITH ALL ASSORTED SIZES, DRAWER OPTIONS, STYLES Kits, <b>without</b> counterbalance weights Shell is painted, ready to assemble Locks come with Inset handles Pulls 22 Gauge Cold Rolled Steel or equivalent (CRS)	20 UNITS	EA			___71___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - Titan</a>

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30	OEI SERIES XX1 OR EQUIVALENT PRECONFIGURED LATERAL FILING CABINETS-KITS, WITH ALL ASSORTED SIZES, DRAWER OPTIONS, STYLES, ACCESSORIES Kits, without counterbalance weights Shell is painted, ready to assemble Locks come with Inset handles Pulls 22 Gauge Cold Rolled Steel or equivalent (CRS) Standard widths 30, 36, 42 Depths 18" Various Heights	50 UNITS	EA			___71___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD-Titan</a>
31	OEI SERIES XX1 OR EQUIVALENT BOOKCASE-KITS, WITH ALL ASSORTED SIZES, SHELF OPTIONS, STYLES, AND ACCESSORIES	30 UNITS	EA			___71___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - Titan</a>
	<b>TABLES, DESKING SYSTEMS, &amp; COMPONENTS</b>	<b>Estimated Usage</b>	<b>UOM</b>	<b>State % of Discount</b>			<b>State Catalog or Provide Catalog Website Link:</b>			
32	OEI OR EQUIVALENT UNIFY CAFETERIA TABLES, PERFECT EDGE, BLACK, AND CHROME WITH ALL ASSORTED SIZES AND STYLES	30 UNITS	EA			___52___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD -National Public Seating</a>
33	OEI OR EQUIVALENT ULTRALITE TABLES WITH ALL ASSORTED SIZES AND STYLES	75 UNITS	EA			___52___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - National Public Seating</a>
34	OEI OR EQUIVALENT DEVELOP BASE TABLES COLLECTION (INCLUDES: A, E, L, P, R, T, W BASES) WITH ALL ASSORTED SIZES AND STYLES	250 UNITS	EA			See Tiered Pricing File Attached				<a href="#">BPD - AIS</a>
35	OEI OR EQUIVALENT T-4 ADJUSTABLE HEIGHT RETURN AND FIXED	25 UNITS	EA			___59___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - ESI</a>
36	OEI OR EQUIVALENT FLEXSTATION DESKING SYSTEM COLLECTION WITH ALL ASSORTED SIZES AND STYLES	35 UNITS	EA			___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">No Bid</a>
37	OEI OR EQUIVALENT FACETIME WAVE CLASSROOM FURNITURE COLLECTION WITH ALL ASSORTED SIZES AND STYLES	100 UNITS	EA			___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">No Bid</a>
38	OEI OR EQUIVALENT LED TASK LIGHTS WITH ALL ASSORTED SIZES AND STYLES	35 UNITS	EA			___55___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - Mocha Lighting</a>
39	OEI OR EQUIVALENT CPU HOLDERS WITH ALL ASSORTED SIZES AND STYLES	10 UNITS	EA			___62___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - Right Angle Products</a>
40	HUMANSCALE OR EQUIVALENT SIT-STAND MONITOR LIFT PRODUCT LINE WITH ALL ASSORTED SIZES AND STYLES	125 UNITS	EA			___64___% DISCOUNT OFF PRICE LIST/CATALOG				<a href="#">BPD - ESI</a>

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41	BAY PRODUCTS OR EQUIVALENT POWERUP ELECTRICAL COLLECTION AND ACCESSORIES WITH ALL ASSORTED SIZES AND STYLES	75 UNITS	EA	___64___% DISCOUNT OFF PRICE LIST/CATALOG						<a href="#">BPD - ESI</a>
42	OEI OR EQUIVALENT ACTIV8 SYSTEM AND ACCESSORIES WITH ALL ASSORTED SIZES AND STYLES	25 UNITS	EA	___62___% DISCOUNT OFF PRICE LIST/CATALOG						<a href="#">BPD - Right Angle Products</a>
	<b>PANEL SYSTEMS</b>	<b>Estimated Usage</b>	<b>UOM</b>	<b>State % of Discount</b>			<b>State Catalog or Provide Catalog Website Link:</b>			
43	OEI OR EQUIVALENT PANEL SYSTEMS	5 UNITS	EA	See Tiered Pricing File Attached						<a href="#">BPD - AIS</a>
	<b>OTHER FURNITURE LINES</b>	<b>Estimated Usage</b>	<b>UOM</b>	<b>State % of Discount</b>			<b>State Catalog or Provide Catalog Website Link:</b>			
44	OFFICE & TASK SEATING NOT LISTED ABOVE	25 UNITS	EA	See Tiered Pricing File Attached						<a href="#">BPD - Via</a>
45	OFFICE & TASK STOOLS NOT LISTED ABOVE	25 UNITS	EA	See Tiered Pricing File Attached						<a href="#">BPD - Via</a>
46	NIGHTINGALE OR EQUIVALENT KHROMA SEATING LINE ALTERNATIVE MODELS	50 UNITS	EA	See Tiered Pricing File Attached						<a href="#">BPD - Via</a>
47	UPHOLSTERED LOUNGE OR COMMON AREAS FURNITURE	30 UNITS	EA	See Tiered Pricing File Attached						<a href="#">BPD - OFGO</a>
				___56___% DISCOUNT OFF PRICE LIST/CATALOG						<a href="#">BPD - AIS (LB and Chatham Cove only)</a>
48	MODULAR FURNITURE SYSTEMS	20 UNITS	EA	See Tiered Pricing File Attached						<a href="#">BPD - AIS</a>
49	TABLE BASES	25 UNITS	EA	See Tiered Pricing File Attached						<a href="#">BPD - AIS</a>
50	OTHER MATERIALS USED IN MANUFACTURING / ASSEMBLING OFFICE FURNITURE	25 UNITS	EA	_____% DISCOUNT OFF PRICE LIST/CATALOG						<a href="#">No Bid</a>